

VETROPACK IN FOCUS

FACTS & FIGURES | 2007

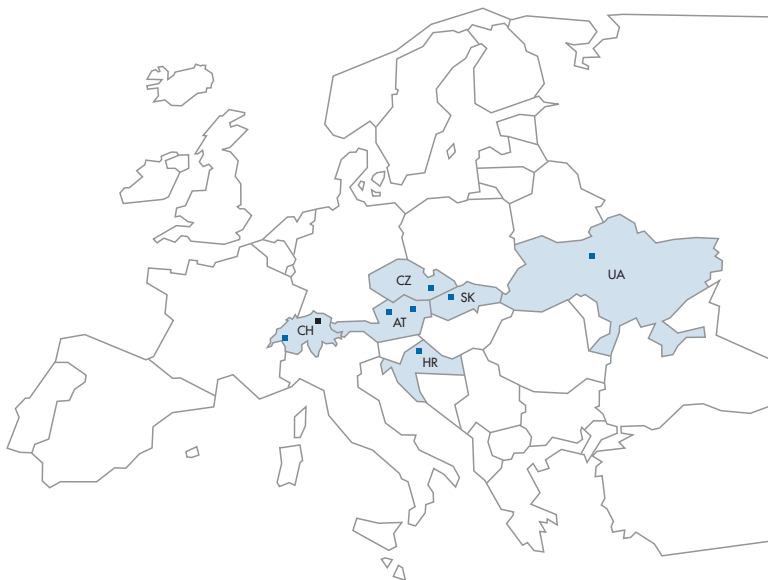


Vetropack Sites

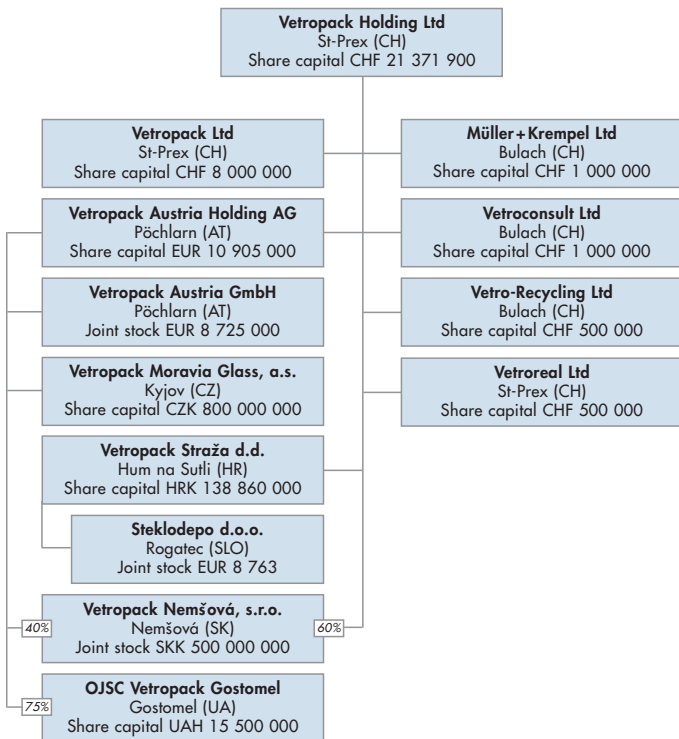
- Bulach, Vetropack Holding Ltd
- Production Plants
 - CH: St-Prex, Vetropack Ltd
 - AT: Pöchlarn, Vetropack Austria GmbH
Kremsmünster, Vetropack Austria GmbH
 - CZ: Kyjov, Vetropack Moravia Glass, a.s.
 - SK: Nemšová, Vetropack Nemšová, s.r.o.
 - HR: Hum Na Sutli, Vetropack Straža d.d.
 - UA: Gostomel, OJSC Vetropack Gostomel

THE VETROPACK-GROUP

Vetropack is one of Europe's leading manufacturers of container glass for the beverage and food industry with group management in Bulach (Switzerland). It produces in state-of-the-art production facilities in Switzerland, Austria, Czech Republic, Slovakia, Croatia and Ukraine. As a customer orientated company, Vetropack guarantees innovative packaging solutions, reliable product quality and just-in-time deliveries. Tailor-made glass from Vetropack gives a basis for a successful market performance of our customer's products.



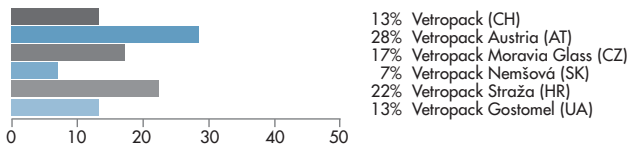
OWNERSHIP STRUCTURE



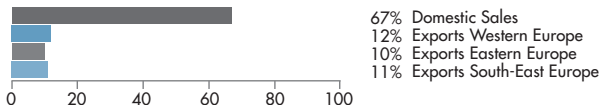
KEY FIGURES

		2007	2006	+/-
Revenues	CHF millions	699.6	594.7	17.6%
EBIT	CHF millions	132.0	67.4	95.9%
Profit	CHF millions	100.9	43.2	133.6%
Cash flow	CHF millions	156.0	97.2	60.5%
Cash flow margin	%	22.3	16.3	-
Investments	CHF millions	86.9	112.4	- 22.7%
Depreciation	CHF millions	57.7	46.3	24.6%
Balance sheet total	CHF millions	859.6	750.3	14.6%
Equity	%	59.8	54.5	-
Production	1 000 metric tons	1 195	1 039	15.0%
Production	billion units	4.22	3.80	11.1%
Weight per article	grams	283	274	3.3%
Production per employee	tons	381	331	15.1%
Sales	billion units	4.26	3.92	8.7%
Exports as % of unit sales	%	33.3	34.6	-
Employees		3 099	3 137	- 1.2%

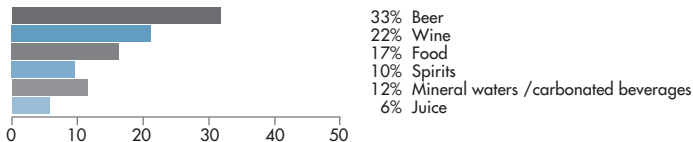
Sales 2007 by Group Company (total 4.26 billion units)



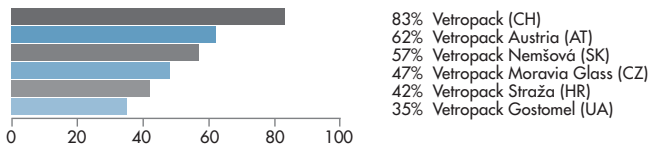
Sales 2007 by Markets (total 4.26 billion units)



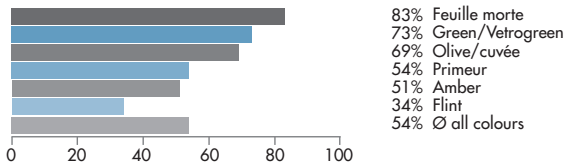
Sales 2007 by Market Segments (total 1 183 900 tons)



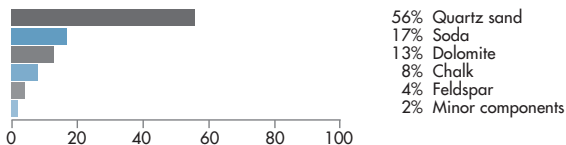
Cullet Ratio for Glass Production 2007 by Group Company



Cullet Ratio for Glass Production 2007 by Colours



Proportion of Primary Raw Materials (without Cullet Ratio)



VETROPACK LTD (SWITZERLAND)

	+/-	2007	2006
Revenues in CHF millions	20.8%	100.6	83.3
Unit sales in millions	18.1%	582.2	493.0
Exports in unit terms		14.2%	6.5%
Production in sellable tons	51.1%	103 568	68 525
Employees	2.5%	204	199

Sales by Market Segment (in unit terms)		2007	2006
Wine/spirits		31.3%	29.8%
Beer/mineral waters/carbonated beverages/juice		51.6%	48.6%
Food		17.1%	21.6%

VETROPACK AUSTRIA GMBH (AUSTRIA)

	+/-	2007	2006
Revenues in EUR millions	7.3%	140.9	131.3
Unit sales in millions	5.3%	1 360.3	1 291.4
Exports in unit terms		32.5%	34.6%
Production in sellable tons	8.2%	337 518	311 961
Employees	- 1.1%	606	613
1 EUR = CHF		1.64280	1.57309

Sales by Market Segment (in unit terms)		2007	2006
Wine/spirits		19.3%	18.8%
Beer/mineral waters/carbonated beverages/juice		51.2%	51.9%
Food		29.5%	29.3%

*Plant St-Prex
(Switzerland)*



*Plant Pöchlarn
(Austria)*



*Plant Kremsmünster
(Austria)*



VETROPACK MORAVIA GLASS, A.S. (CZECH REPUBLIK)

	+/-	2007	2006
Revenues in CZK millions	3.9%	2 246.0	2 162.5
Unit sales in millions	3.2%	897.2	869.4
Exports in unit terms		42.1%	41.6%
Production in sellable tons	0.5%	201 042	200 011
Employees	- 0.2%	428	429
100 CZK = CHF		5.923	5.552

Sales by Market Segment (in unit terms)		2007	2006
Wine/spirits		12.1%	10.5%
Beer/mineral waters/carbonated beverages/juice		47.4%	43.6%
Food		40.5%	45.9%

VETROPACK NEMŠOVÁ, S.R.O. (SLOVAKIA)

	+/-	2007	2006
Revenues in SKK millions	6.0%	1 621.8	1 529.6
Unit sales in millions	13.7%	454.8	400.1
Exports in unit terms		38.0%	39.2%
Production in sellable tons	30.0%	136 080	104 688
Employees	- 0.8	366	369
100 SKK = CHF		4.864	4.228

Sales by Market Segment (in unit terms)		2007	2006
Wine/spirits		35.0%	31.0%
Beer/mineral waters/carbonated beverages/juice		26.4%	27.6%
Food		38.6%	41.4%

*Plant Kyjov
(Czech Republic)*



*Plant Nemšová
(Slovakia)*



VETROPACK STRAŽA D.D. (CROATIA)

	+/-	2007	2006
Revenues in HRK millions	14.2%	670.6	587.3
Unit sales in millions	5.9%	961.1	907.2
Exports in unit terms		55.8%	59.5%
Production in sellable tons	3.2%	223 354	216 451
Employees	0.7%	584	580
100 HRK = CHF		22.390	21.478

Sales by Market Segment (in unit terms)	2007	2006
Wine/spirits	15.1%	15.9%
Beer/mineral waters/carbonated beverages/juice	73.7%	70.7%
Food	11.2%	13.4%

OJSC VETROPACK GOSTOMEL (UKRAINE)

	+/-	2007	*2006
Revenues in UAH millions	56.7%	306.1	195.3
Unit sales in millions	33.8%	571.8	427.3
Exports in unit terms		4.3%	1.4%
Production in sellable tons	40.7%	193 703	137 678
Employees	- 4.3%	826	863
100 UAH = CHF		23.781	24.686

Sales by Market Segment (in unit terms)	2007	2006
Wine/spirits	21.1%	17.2%
Beer/mineral waters/carbonated beverages/juice	73.1%	70.9%
Food	5.8%	11.9%

*March – December 2006

*Plant Hum na Sutli
(Croatia)*



*Plant Gostomel
(Ukraine)*



MÜLLER + KREMPEL LTD (SWITZERLAND)

	+/-	2007	2006
Revenues in CHF millions	13.0%	13.0	11.5
Employees	7.7%	14	13

Revenues by Market Segment	2007	2006
Retail trade	36.9%	40.9%
Food and beverages	32.6%	30.7%
Pharmaceutical and cosmetics	30.5%	28.4%

PRODUCTION FACILITIES VETROPACK GROUP

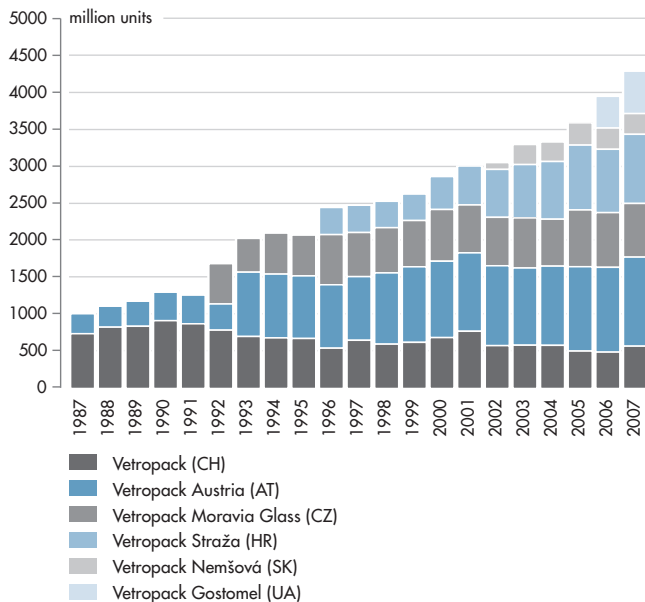
(December 2007)

Number of glass works	7
Number of melting furnaces	16
Maximum melting capacity (tons per day)	4 120
Number of production lines	50

DEVELOPMENT VETROPACK GROUP

- 1986 Acquisition of Pöchlarn glass works in Austria
- 1991 Acquisition of the glass works Moravia Glass, Kyjov, in the Czech Republic
- 1993 Acquisition of the firm Lutzky Glas, Kremsmünster, in Austria
- 1996 Acquisition of the glass works Straža, Hum na Sutli, in Croatia
- 2002 Acquisition of the Slovakian glass works Nemšová
- 2006 Acquisition of the Ukraine Gostomel Glass Factory (75%)

Development Sales



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