2018 | Vetropack in Focus

vetropack

Vetropack Group

Vetropack is one of Europe's leading manufacturers of glass packaging for the food and beverage industry with group management in Bülach (Switzerland). It runs state-of-the-art production facilities, as well as sales and distribution centres in Switzerland, Austria, the Czech Republic, Slovakia, Croatia, Ukraine and Italy. As a customer oriented company, Vetropack guarantees innovative packaging solutions, reliable product quality and on-time deliveries. Tailor-made glass from Vetropack gives a basis for a successful market performance of our customers' products.

At a Glance

Key Figures 2018

		+/-	2017	2018
Net Sales	CHF millions	9.4%	631.5	690.7
EBIT	CHF millions	22.3%	64.1	78.4
Consolidated Profit	CHF millions	1.9%	57.0	58.1
Cash Flow*	CHF millions	7.4%	126.3	135.7
Investments	CHF millions	75.2%	67.3	117.9
Production	1 000 metric tons	2.7%	1 407	1 445
Unit Sales	billions	1.8%	5.07	5.16
Exports (in unit terms)	%	–	43.4	42.5
Employees	number	1.0%	3 257	3 291

* operating cash flow before change of net working capital

Group Companies

Vetropack Ltd (Switzerland)

	+/–	2017	2018
Net sales in CHF millions	11.6%	78.3	87.4
Unit sales in millions	4.9%	456.4	478.6
Exports in unit terms		23.2%	18.5%
Production in tons	6.1%	103 429	109 703
Employees		206	203

Vetropack Moravia Glass, a.s. (Czech Republic)

	+/–	2017	2018
Net sales in CZK millions	10.5%	2 221.0	2 454.5
Unit sales in millions	11.5%	829.2	924.7
Exports in unit terms		42.8%	45.1%
Production in tons	3.0%	217 943	224 516
100 CZK = CHF		4.225	4.504
Employees		462	452

Vetropack Straža d.d. (Croatia)

	+/–	2017	2018
Net sales in HRK millions	1.8%	842.0	857.2
Unit sales in millions	– 0.1%	1 132.8	1 131.2
Exports in unit terms		74.2%	73.0%
Production in tons	0.5%	261 445	262 698
100 HRK = CHF		14.887	15.573
Employees		575	576

Vetropack Italia S.r.l. (Italy)

	+/–	2017	2018
Net sales in EUR millions	– 3.9%	82.3	79.1
Unit sales in millions	– 5.9%	540.5	508.6
Exports in unit terms		11.8%	12.3%
Production in tons	5.8%	118 254	125 105
1 EUR = CHF		1.111	1.155
Employees		270	263

Vetropack Austria GmbH (Austria)

	+/–	2017	2018
Net sales in EUR millions	7.4%	177.3	190.4
Unit sales in millions	5.4%	1 631.0	1 718.6
Exports in unit terms		45.9%	47.0%
Production in tons	– 1.6%	345 814	340 145
1 EUR = CHF		1.111	1.155
Employees		680	693

Vetropack Nemšová s.r.o. (Slovakia)

	+/–	2017	2018
Net sales in EUR millions	2.1%	56.3	57.5
Unit sales in millions	– 1.2%	489.2	483.2
Exports in unit terms		55.7%	51.5%
Production in tons	0.7%	142 022	143 087
1 EUR = CHF		1.111	1.155
Employees		345	374

PrJSC Vetropack Gostomel (Ukraine)

	+/–	2017	2018
Net sales in UAH millions	31.0%	1 716.1	2 248.1
Unit sales in millions	8.8%	667.8	726.8
Exports in unit terms		17.1%	9.7%
Production in tons	9.7%	218 437	239 539
100 UAH = CHF		3.668	3.584
Employees		635	644

Müller+Krempel Ltd (Switzerland)

	2017	2018
Net sales by Business Unit		
Retail Trade	75.2%	76.3%
Pharmaceutical & Cosmetics	24.8%	23.7%
Employees	11	10

St-Prex Plant, Switzerland

Pöchlarn Plant, Austria

Nemšová Plant, Slovakia

Hum na Sutli Plant, Croatia

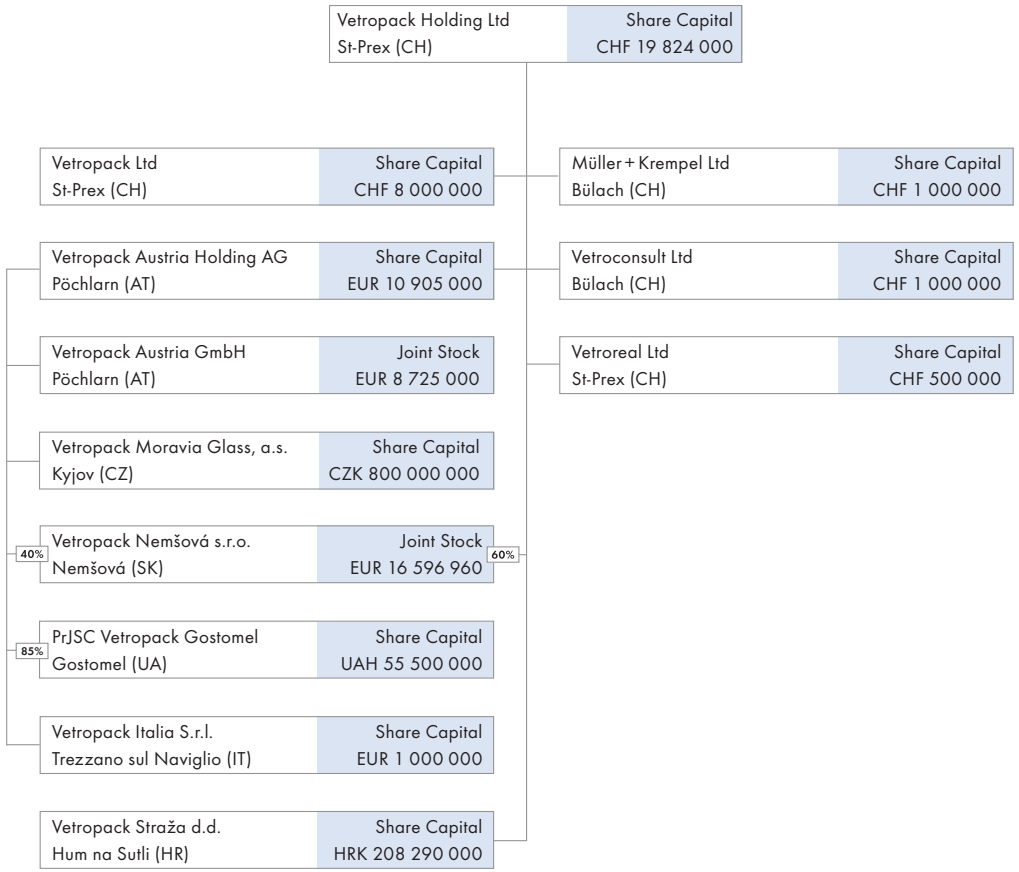
Kremsmünster Plant, Austria

Kyjov Plant, Czech Republic

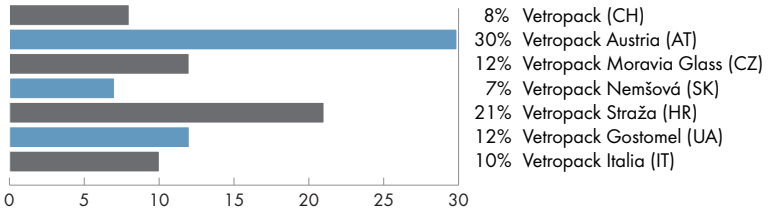
Gostomel Plant, Ukraine

Trezzano sul Naviglio Plant, Italy

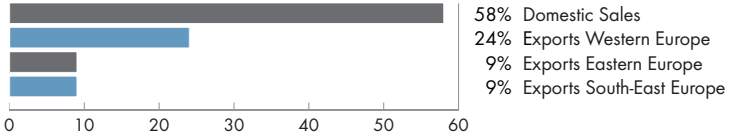
Ownership Structure



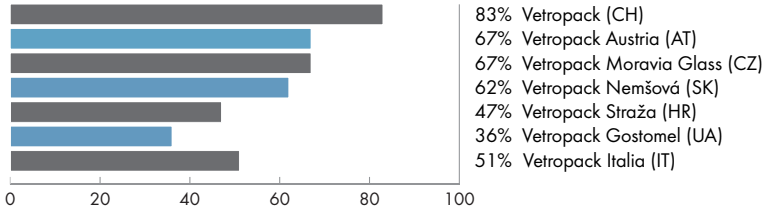
Sales by Group Company 2018 (total 5.16 billion units)



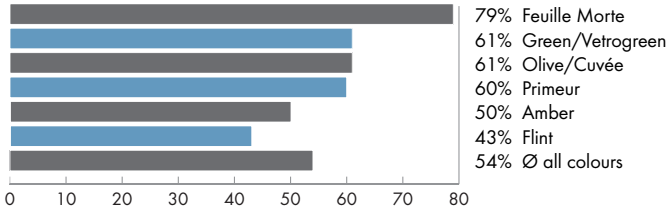
Sales by Markets 2018 (total 5.16 billion units)



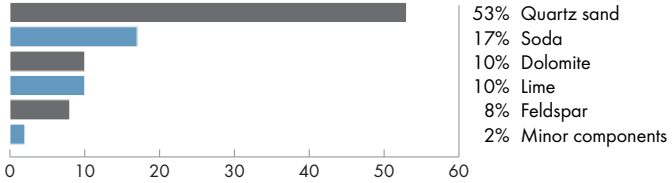
Cullet Ratio for Glass Production 2018 (by Group Company)



Cullet Ratio for Glass Production 2018 (by Colours)



Primary Raw Materials Ratio 2018 (excluding cullet)



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