

2015 | Vetropack in Focus



Vetropack Group

Vetropack is one of Europe's leading manufacturers of glass packaging for the food and beverage industry with group management in Bülach (Switzerland). It runs state-of-the-art production facilities, as well as sales and distribution centres in Switzerland, Austria, the Czech Republic, Slovakia, Croatia, Ukraine and Italy. As a customer orientated company, Vetropack guarantees innovative packaging solutions, reliable product quality and on-time deliveries. Tailor-made glass from Vetropack gives a basis for a successful market performance of our customers' products.



At a Glance

Key Figures 2015

		+/-	2014	2015
Net Sales	CHF millions	- 7.1%	599.3	557.0
EBIT	CHF millions	2.4%	49.1	50.3
Consolidated Profit	CHF millions	- 14.4%	49.2	42.1
Cash Flow*	CHF millions	- 3.3%	107.2	103.7
Investments	CHF millions	- 12.5%	74.3	65.0
Production	1 000 metric tons	7.6%	1 236	1 330
Unit Sales	billions	2.0%	4.55	4.64
Exports (in unit terms)	%	-	43.5	44.3
Employees	number	8.1%	2 985	3 228

* operating cash flow before change of net working capital



Gostomel
JSC Vetropack Gostomel

Group Companies

Vetropack Ltd (Switzerland)

	+/-	2014	2015
Net sales in CHF millions	- 7.7%	87.2	80.5
Unit sales in millions	- 6.2%	495.5	464.6
Exports in unit terms		15.4%	18.0%
Production in tons	10.4%	97 514	107 617
Employees		204	195

Vetropack Austria GmbH (Austria)

	+/-	2014	2015
Net sales in EUR millions	4.4%	173.4	181.0
Unit sales in millions	2.6%	1 573.6	1 615.1
Exports in unit terms		42.9%	42.6%
Production in tons	0.2%	340 883	341 616
1 EUR = CHF		1.215	1.068
Employees		658	668



St-Prex Plant, Switzerland



Kremsmünster Plant, Austria

Vetropack Moravia Glass a.s. (Czech Republic)

	+/-	2014	2015
Net sales in CZK millions	6.2%	2 094.1	2 223.7
Unit sales in millions	- 2.6%	853.4	831.1
Exports in unit terms		45.4%	48.0%
Production in tons	30.0%	166 622	216 535
100 CZK = CHF		4.412	3.914
Employees		454	456

Vetropack Nemšová s.r.o. (Slovakia)

	+/-	2014	2015
Net sales in EUR millions	- 2.3%	55.7	54.4
Unit sales in millions	4.5%	455.6	475.9
Exports in unit terms		54.2%	52.1%
Production in tons	- 2.6%	140 534	136 810
1 EUR = CHF		1.215	1.068
Employees		359	351



Pöchlarn Plant, Austria



Kyjov Plant, Czech Republic

Vetropack Straža d.d. (Croatia)

	+/-	2014	2015
Net sales in HRK millions	1.4%	790.0	801.2
Unit sales in millions	5.1%	1 011.6	1 063.2
Exports in unit terms		76.0%	75.7%
Production in tons	- 3.4%	246 298	237 801
100 HRK = CHF		15.911	14.025
Employees		578	585

JSC Vetropack Gostomel (Ukraine)

	+/-	2014	2015
Net sales in UAH millions	50.4%	894.9	1 345.5
Unit sales in millions	- 7.2%	659.1	611.7
Exports in unit terms		7.7%	7.7%
Production in tons	- 4.0%	244 495	234 617
100 UAH = CHF		7.882	4.438
Employees		640	630



Nemšová Plant, Slovakia

Vetropack Italia S.r.l. (Italy)

	+/-	2014	2015
Net sales in EUR millions			25.2
Unit sales in millions			162.2
Exports in unit terms			16.3%
Production in tons			55 379
1 EUR = CHF			1.068
Employees			255

Müller + Krempel Ltd (Switzerland)

	2014	2015
Net sales by Business Unit		
Retail Trade	51.6%	74.0%
Pharmaceutical & Cosmetics	20.4%	26.0%
Food & Beverage	28.0%	-
Employees	13	11



Hum na Sutli Plant, Croatia

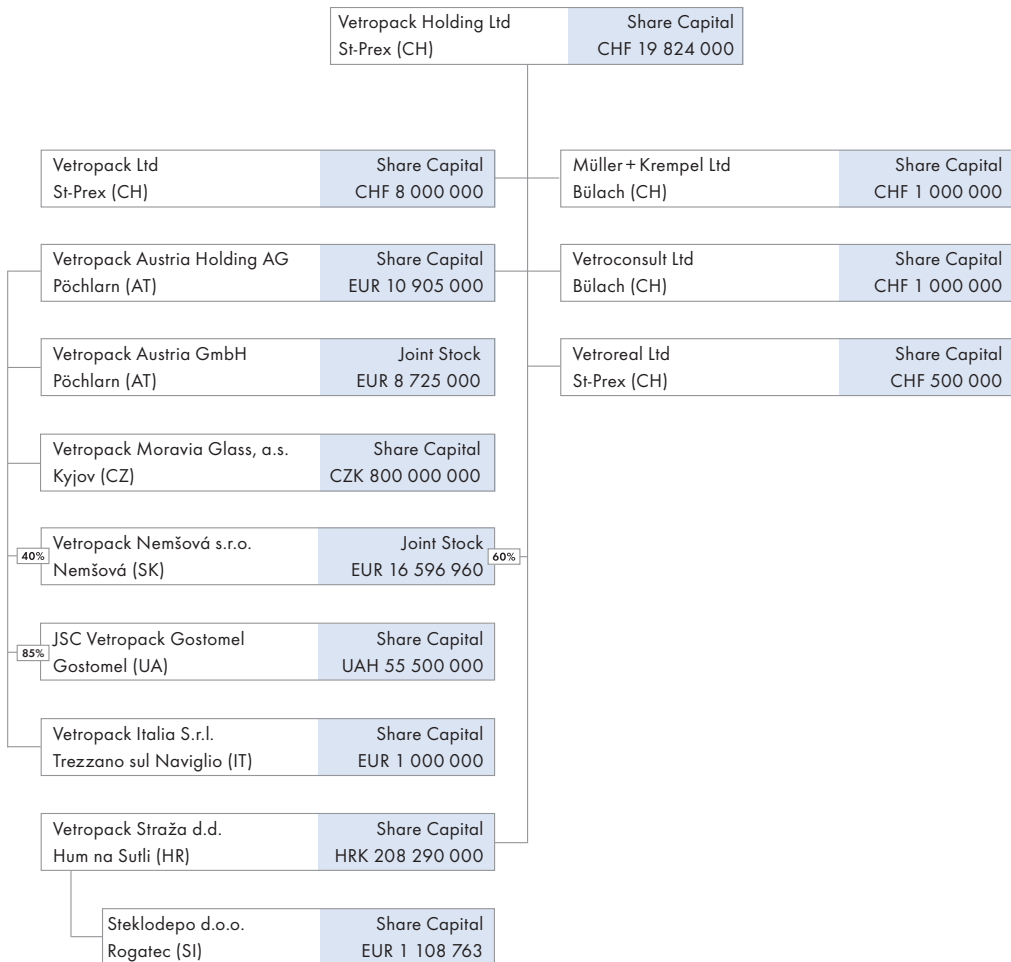


Gostomel Plant, Ukraine

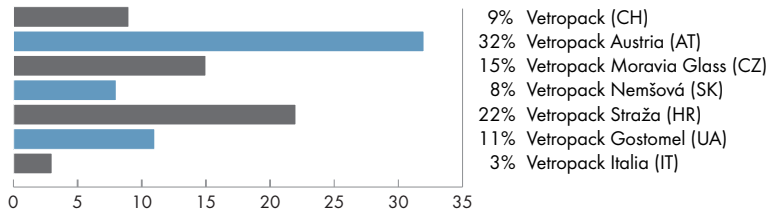


Trezzano Plant, Italy

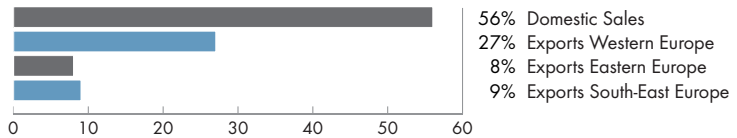
Ownership Structure



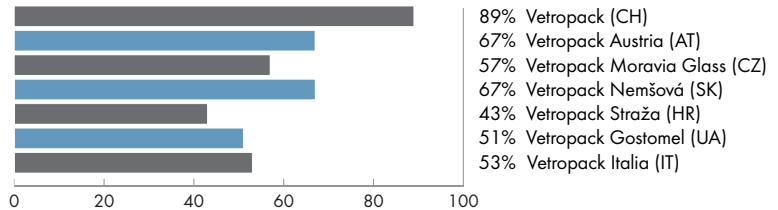
Sales by Group Company 2015 (total 4.64 billion units)



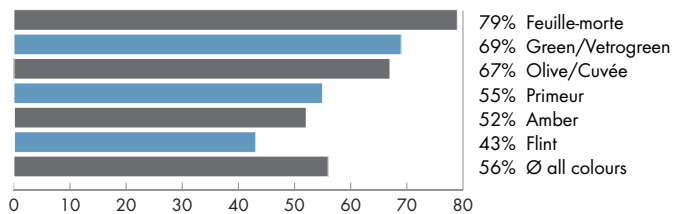
Sales by Markets 2015 (total 4.64 billion units)



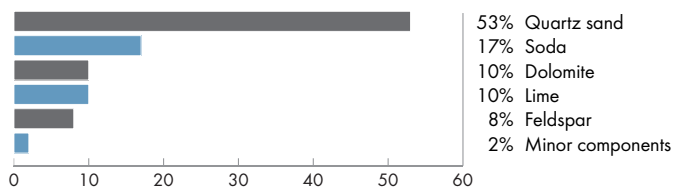
Cullet Ratio for Glass Production 2015 (by Group Company)



Cullet Ratio for Glass Production 2015 (by Colours)



Primary Raw Materials Ratio 2015 (excluding cullet)





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