

2016 | Vetropack in Focus



Vetropack Group

Vetropack is one of Europe's leading manufacturers of glass packaging for the food and beverage industry with group management in Bülach (Switzerland). It runs state-of-the-art production facilities, as well as sales and distribution centres in Switzerland, Austria, the Czech Republic, Slovakia, Croatia, Ukraine and Italy. As a customer orientated company, Vetropack guarantees innovative packaging solutions, reliable product quality and on-time deliveries. Tailor-made glass from Vetropack gives a basis for a successful market performance of our customers' products.



At a Glance

Key Figures 2016

		+/-	2015	2016
Net Sales	CHF millions	8.0%	557.0	601.7
EBIT	CHF millions	- 2.0%	50.3	49.3
Consolidated Profit	CHF millions	1.2%	42.1	42.6
Cash Flow*	CHF millions	1.4%	103.7	105.1
Investments	CHF millions	47.4%	65.0	95.8
Production	1 000 metric tons	5.1%	1 330	1 398
Unit Sales	billions	4.9%	4.64	4.87
Exports (in unit terms)	%	-	44.3	43.5
Employees	number	0.5%	3 228	3 243

* operating cash flow before change of net working capital



Gostomel
JSC Vetropack Gostomel

Group Companies

Vetropack Ltd (Switzerland)

	+/-	2015	2016
Net sales in CHF millions	- 8.6%	80.5	73.6
Unit sales in millions	- 8.7%	464.6	424.2
Exports in unit terms		18.0%	21.2%
Production in tons	- 11.4%	107 617	95 342
Employees		195	199

Vetropack Austria GmbH (Austria)

	+/-	2015	2016
Net sales in EUR millions	- 5.0%	181.0	171.9
Unit sales in millions	- 4.7%	1 615.1	1 538.7
Exports in unit terms		42.6%	45.2%
Production in tons	- 3.3%	341 616	330 248
1 EUR = CHF		1.068	1.090
Employees		668	686



St-Prex Plant, Switzerland



Kremsmünster Plant, Austria

Vetropack Moravia Glass a.s. (Czech Republic)

	+/-	2015	2016
Net sales in CZK millions	4.1%	2 223.7	2 313.8
Unit sales in millions	5.0%	831.1	873.0
Exports in unit terms		48.0%	42.9%
Production in tons	1.6%	216 535	220 060
100 CZK = CHF		3.914	4.033
Employees		456	458

Vetropack Nemšová s.r.o. (Slovakia)

	+/-	2015	2016
Net sales in EUR millions	0.4%	54.4	54.6
Unit sales in millions	- 1.0%	475.9	471.1
Exports in unit terms		52.1%	48.7%
Production in tons	1.7%	136 810	139 125
1 EUR = CHF		1.068	1.090
Employees		351	344



Pöchlarn Plant, Austria



Kyjov Plant, Czech Republic

Vetropack Straža d.d. (Croatia)

	+/-	2015	2016
Net sales in HRK millions	4.2%	801.2	834.7
Unit sales in millions	3.1%	1 063.2	1 095.7
Exports in unit terms		75.7%	75.5%
Production in tons	9.1%	237 801	259 460
100 HRK = CHF		14.025	14.471
Employees		585	565

Vetropack Italia S.r.l. (Italy)

	+/-	2015	2016
Net sales in EUR millions	160.7%	25.2	65.7
Unit sales in millions	154.0%	162.2	412.0
Exports in unit terms		16.3%	18.0%
Production in tons	133.7%	55 379	129 425
1 EUR = CHF		1.068	1.090
Employees		255	269

JSC Vetropack Gostomel (Ukraine)

	+/-	2015	2016
Net sales in UAH millions	9.8%	1 345.5	1 477.0
Unit sales in millions	4.5%	611.7	639.3
Exports in unit terms		7.7%	9.2%
Production in tons	- 4.4%	234 617	224 226
100 UAH = CHF		4.438	3.846
Employees		630	636

Müller + Krempel Ltd (Switzerland)

	2015	2016
Net sales by Business Unit		
Retail Trade	74.0%	73.5%
Pharmaceutical & Cosmetics	26.0%	26.5%
Employees	11	11



Nemšová Plant, Slovakia



Hum na Sutli Plant, Croatia

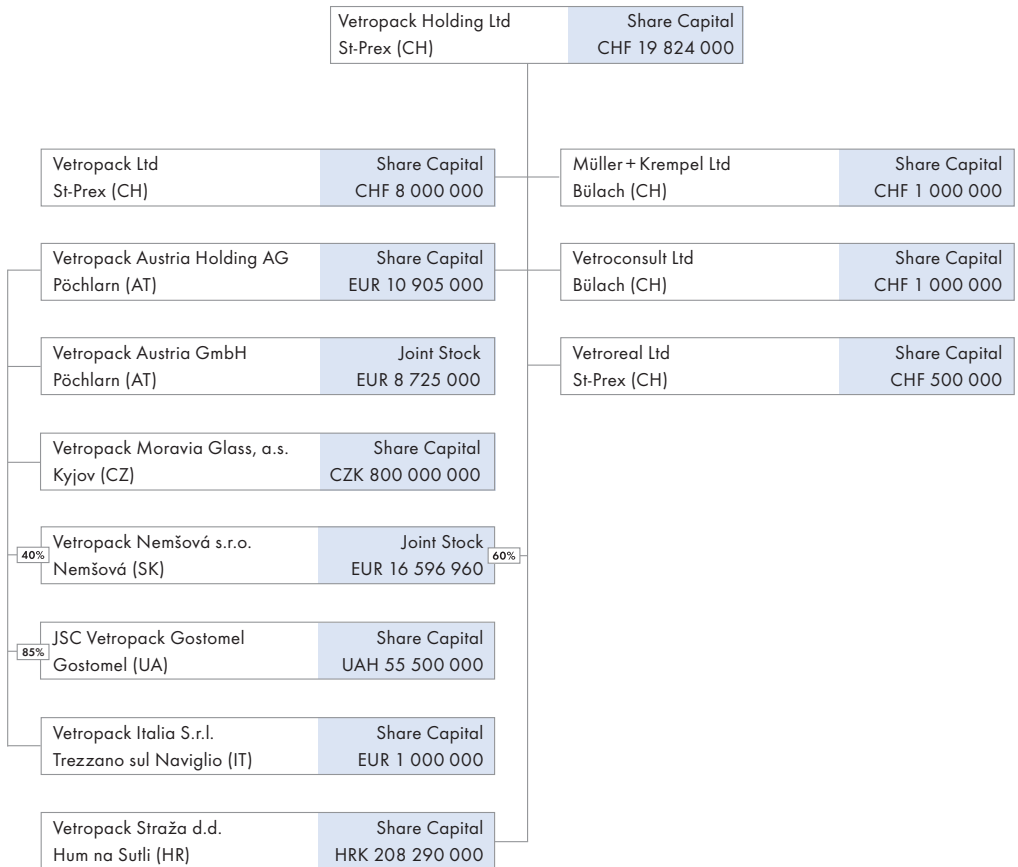


Gostomel Plant, Ukraine

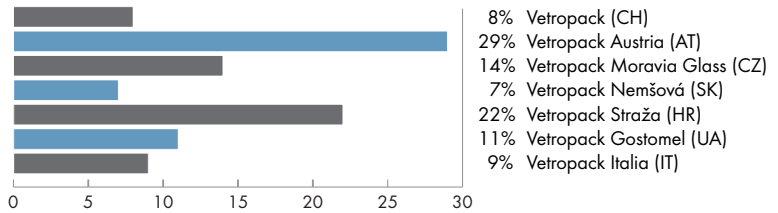


Trezzano Plant, Italy

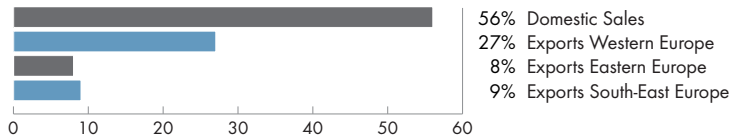
Ownership Structure



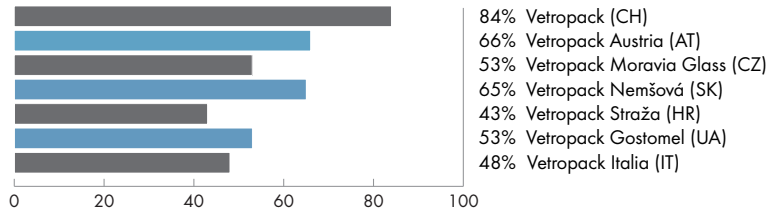
Sales by Group Company 2016 (total 4.87 billion units)



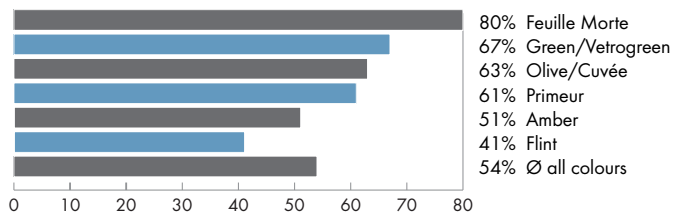
Sales by Markets 2016 (total 4.87 billion units)



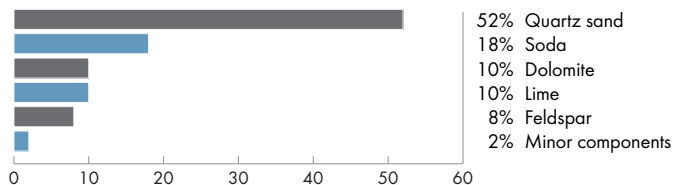
Cullet Ratio for Glass Production 2016 (by Group Company)



Cullet Ratio for Glass Production 2016 (by Colours)



Primary Raw Materials Ratio 2016 (excluding cullet)





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